

Accounts manipulation

Sales Related

Advance billing

Discounts & undisclosed benefits

Bad debts, over & under-provision

Misrepresentation of credit status

False sales or debtors

Contracts & purchasing

Rebates & charges manipulation

Hidden contract terms

Termination payments

Over & under accruals

False capitalisation of costs

Misrecording capital & revenue

Delaying/advancing payments

	Inventory	Cash	Other
	Standard costs	Misuse of group	Claims not
ges	manipulation	cash flows	recorded
	False quantities /	Transfers at other than market value	Reports inconsistent with
	quality		accounting records
	False status	Unauthorised risk- taking	False consulting
	Misvaluation	Teeming and lading	contracts
	"Trade loading" / "channel stuffing"	Misuse of	Manipulation of reward and bonus
ion	channel stuning	suspended items	arrangements
		Diversion of	
е		payments or receipts	



Misappropriation of assets or theft

Sales Related

Diversion of products / services

Theft of product

Sales to related party without invoicing

False information to enter government scheme

Contracts & purchasing

Private work done for employees by contractors

Theft of raw material from sites jobs

Misuse of travel facilities / expense

Inflation to value o goods and service supplied

Conflicts of interest in supply chain

Manipulation of tender process to favour supplier

	Inventory	Cash	Other
9	Theft of stock	Theft of physical	Misuse
	Theft of scrap	cash	docume informat
	material	Unauthorised investments	Theft of
s /	Inappropriate write- off of materials or	Cheque fraud	property product
	plant	Pledging assets	or resea
es	Overproduction	Diversion of	Industria espiona
of		receipts	
es			Valuatio

Electronic payment fraud

Misuse of

documents / nformation

Theft of intellectual property e.g patent, product formulation or research data

ndustrial espionage

Valuations

Theft from offices / stores

Falsify information to obtain employment